

INDUSTRIAL GROWTH

Quarterly Update Second Quarter 2016





Table Of Contents

Market Overview

page **6**

Notable Industry Developments

page 10

Selected M&A Transactions By Sector

page 12

Valuation Metrics By Sector

page 16

Notes

page **22**



Q2 2016 Highlights

August 2016

To The Friends and Clients of SOLIC Capital Advisors ("SCA"):

We are pleased to share with you SCA's *SOLIConnect* Industrial Growth report, which contains news, statistics and key trends for industrial sectors that we actively cover for corporate clients, institutional capital sources, legal and accounting professionals, and other interested groups. These sectors are: (i) Analytical Instrumentation and Testing Equipment, (ii) Electronics and Components, (iii) Precision Machine Products, Tooling and Stampings, (iv) Metals, (v) Resource Recovery and Waste Management, (vi) Chemicals, and (vii) Plastics and Packaging companies.

During the second quarter, returns for the industrials sector in the equity capital markets were improved with five of the seven subsectors followed by SCA generating a positive return. The Resource Recovery & Waste Management subsector led the industry with a quarterly return of +9.6%, compared with the S&P 500 quarterly return of +1.3%. Other industry subsectors with notable positive quarterly growth include Metals +6.9% and Chemicals +1.1%. M&A activity for the quarter edged out over Q1 2016 with 249 transactions announced versus 225 deals last quarter; deal value increased significantly to \$99.8 billion from \$19.9 billion last quarter predominantly because of the announced \$65 billion merger between Bayer AG and Monsanto Company in the Chemicals (fertilizers and agricultural) sector. Additional key transactions for this quarter included two in the Electronics and Components sector: Tesla Motors' acquisition of SolarCity Corporation for \$6.9 billion and Thermo Fisher Scientific's acquisition of FEI Company for over \$4.5 billion.

The industrials sector continues to outperform broader market indices as U.S. manufacturing has turned slightly positive more recently despite challenging manufacturing environments in international markets. Strength in U.S. manufacturing is noted by the strong industrial production report this month jumping +0.7% to give a +0.5 lift to overall capacity utilization. Manufacturing output also rose +0.5% this month following a +0.3% gain in June, which was led by vehicle production, high tech products, consumer goods and business goods, the last of which is a strong plus given the ongoing weakness in business investment. Of concern, however, are factory orders, which fell a sizable -1.5% in June following a -1.2% drop in May. Core capital goods have been particularly weak due to softness and/or volatility in orders of transportation equipment and electronics, reflecting weakness in both energy-related investment and international demand, which has been subdued by the strengthening U.S. dollar. Also, productivity in the sector fell -0.5% in the second quarter for the third consecutive quarter, matching the longest negative streak in history of the report. While employment data in the sector has been a plus, Americans are working more hours but their productivity is not keeping pace.

The domestic industrials sector does have some positive momentum with recent economic reports and has outperformed the broader markets. However, key fundamentals, such a new orders and factory output, will need to be sustained to support any sector momentum. Until this trend is validated to raise investor expectations, the sector will continue to vacillate modestly between slight gains and minor negative returns.

We welcome your comments and hope you find our SOLIConnect report informative.

Matt Caine
Managing Director

mcaine@soliccapital.com

Las .

Edward R. Casas Senior Managing Director ecasas@soliccapital.com



Recent Representative Engagements *













SageCrest II, LLC

Fiduciary Oversight

\$212,320,000

Debt Restructuring





Chapter 11 Reorganization

\$87,000,000

Debt Restructuring







AND

NFRASTRUCTURE

INDUSTRIAL

OUTSOURCING

SERVICES

Sale of senior notes secured by property located at 610 Lexington Avenue New York

5 SunCal Companies The Westland Project Ibuquerque, New Mexic

Financial Advisor

Oasis Project

WILTON PARTNERS

for the Illinois Tollway

Senior & Mezzanine Debt Restructuring related to 19 Master Planned Communities DE Shaw & Co

\$500,000,000

Capital Restructuring

THE FOUNTAINS

ountains Senior Living Holdings, LLC

Exclusive Financial Advisor

\$5,000,000,000

Pre-Filing Secured

Financial Advisor

Financial Advisor

610 LEX

Invested Capital of

Over \$800,000,000

has made a

strategic investment in

Project | Time&Cost

Project Time & Cost Inc.









sadena Tank Corporation

BOSQUE POWER COMPANY **ENERGY** Financial and Restructuring

Chapter 11 Bankruptcy

VAREL Restructuring Advisor

Tensar.

Tensar Corporation

has completed a

capital restructuring of \$280,000,000

of senior debt

\$100,000,000

of subordinated debt

Financial Advisor

Operational Restructuring nvestment Group led b John Paul de Joria

Financial Advisor



* Includes transactions led by the team of SOLIC professionals at predecessor firms

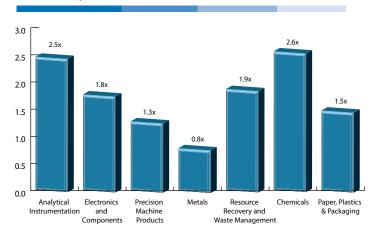
Page Left Intentionally Blank

Page 4 Page 5

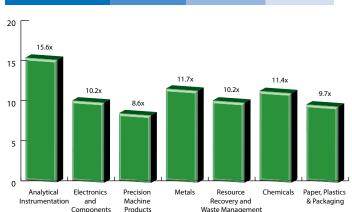


Market Overview

Enterprise Value To Revenue

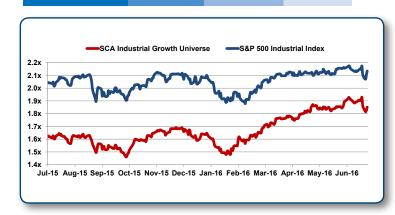


Enterprise Value To EBITDA

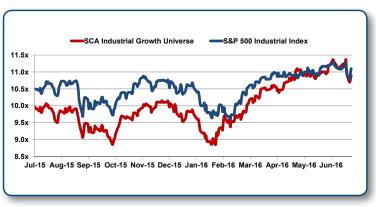


Revenue multiples
remained stable while
EBITDA multiples
strengthened with
deal value and volume
increasing from Q1 2016

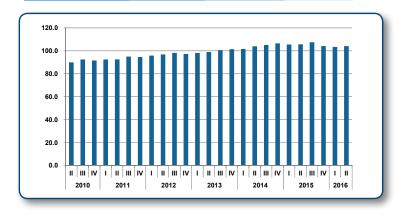
SCA Industrial Growth Universe vs. S&P 500 Total Enterprise Value / Revenue



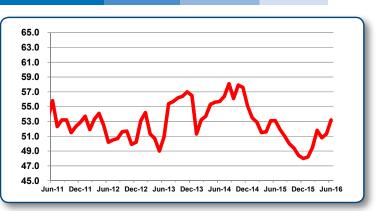
SCA Industrial Growth Universe vs. S&P 500 Total Enterprise Value / EBITDA



Federal Reserve Industrial Production



Institute for Supply Management Purchasing Managers' Index



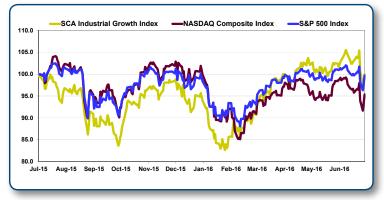
Page 6 Page 7

^{*} Please see pages 16-21 for SCA Industrial Growth Universe and additional information in the "Notes" section at the end of this report.

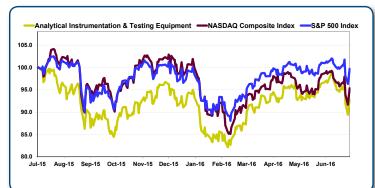


Sector Stock Performance (one year)

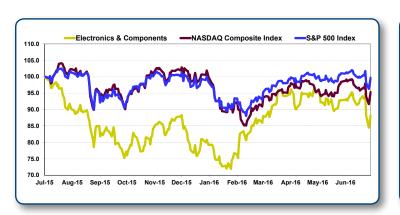
SCA Industrial Growth Index

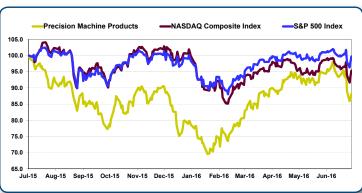


SCA Analytical Instrumentation & Testing Equipment Sector



SCA Electronics and Components Sector SCA Precision Machine Products Sector





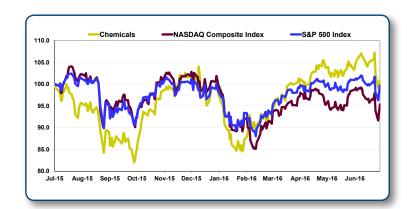
SCA Metals Sector



SCA Resource Recovery & Waste Management Sector



SCA Chemicals Sector



SCA Plastics & Packaging Sector



Page 8 Page 9

^{*} Please see pages 16-21 for SCA Industrial Growth Universe and additional information in the "Notes" section at the end of this report.





Motable Industry Developments



Crude Oil Price Volatility Remains

Crude oil prices traded within a narrow range for the month of June, despite trade volatility on the heels of the Brexit vote at the end of the month, according to the U.S. Energy Information Administration (EIA). West Texas Intermediate ("WTI") crude oil prices decreased \$0.68 to settle at \$48.33 per barrel in June, however WTI prices increased 31.4% since April's price of \$36.79. Drilling activity increased in June with the Baker Hughes rig count reporting an increase of 25 rigs domestically, implying renewed activity in onshore production. Resumed Canadian production (after wildfires in Alberta) and a ceasefire with militants in Nigeria is anticipated to increase global production, putting continued pressure on prices. OPEC nations failed to agree on reduced production levels at their June meeting and will continue a policy of nonintervention, providing further uncertainty of crude oil prices for 2016.

U.S. GDP Growth Increases Below Expectations

The U.S. economy's growth trajectory was below expectations in the second guarter of 2016 as GDP grew at a 1.2% annualized rate, a minimal gain after first quarter GDP was downwardly revised to 0.8%. GDP was dragged by a drop in inventories, but an unexpected surge in consumer spending buoyed overall growth. Industry analysts had expected second guarter GDP growth of 2.6%. A drop in inventories provides a harbinger of growth for the rest of 2016 as production output will need to replenish inventory levels. Consumer spending was the primary driver of the growth in the second quarter, as consumer spending levels increased 4.2%, its largest since the 2014. Trade deficits narrowed as exports increased despite continued dollar strength and weak global demand. Business spending remained soft as low crude oil prices sustained downward pressure on the energy sector, forcing upstream oil and gas companies to reduce capital expenditures. The Federal Reserve remains confident in the labor market and suggested it is unlikely to tighten the money supply in the immediate future, most notably with an upcoming presidential election in November.

First Half 2016 World Steel Output Contracts

World crude steel output slightly declined by -1.9% in the first half of 2016 compared to the first half of 2015, according to the World Steel Association. YTD June 2016 world production totaled 794.8 million tonnes (Mt) compared to 809.9 Mt in YTD June 2015. U.S. production was flat with an increase of +20 basis points in YTD June 2016 of 40.1 Mt compared to 39.9 Mt in YTD June 2015 largely due to dollar appreciation and continued stagnation in the energy sector. The most recent Short Range Outlook forecasts 2016 world steel demand will contract by -0.8% and reach 1,488 Mt. Experts predict the world steel industry has reached a period of sluggish growth due primarily to China's softening real estate market and evolving corporate debt problems, lower capital investment, financial market volatility, and geopolitical uncertainty in many developing regions.

Second Quarter 2016

Manufacturing Activity Chugs Along

Manufacturing growth and expansion continued in June for the fourth consecutive month. According to the Institute for Supply Management, the June Purchasing Managers' Index ("PMI") registered 53.2%, an increase of 190 basis points from May's PMI reading of 51.3%. A PMI greater than 50.0% represents expansion in the manufacturing sector, under 50.0% signals contraction in the sector. The New Orders Index registered 57.0%, a slight increase of 130 basis points from May's reading of 55.7%. The Production Index registered 54.7%, 210 basis points higher than May's reading of 52.6%. The Employment Index registered 50.4%, an increase of 120 basis points from the May reading of 49.2%. The Prices Index registered 60.5%, a modest decrease of 300 basis points from the May reading of 63.5%, implying continued increased raw material prices since February. Of the 18 manufacturing industries, 12 reported an increase in new orders and 12 of the 18 industries reported increased production in June.

U.S. Chemical Production Remains Flat for 2016

The U.S. Chemical Production Regional Index (U.S. CPRI) declined in June by -40 basis points after stagnant performance in both April and May, according to the American Chemistry Council. The U.S. CPRI tracks U.S. chemical production measured on a three-month moving average basis. Manufacturing activity, a leading determinant of the chemicals industry, posted a slight increase of +10 basis points in June following two previous months of decline. U.S. national chemical production increased +70 basis points compared to June 2015, with the Ohio Valley and Gulf Coast geographic regions experiencing the most growth amongst the seven U.S. regions at +1.4% and +1.2%, respectively.

SCA Industrial Growth Index Outgains Major Indices

Quarterly returns for the SCA Industrial Growth Sector increased in the second quarter posting an average increase of +1.8% after a prior average increase of +8.0% in the first guarter of 2016. The Resource Recovery & Waste Management sector posted the most prominent gain in the second guarter of +9.6% after reporting modest gains during the past four consecutive guarters. Trailing twelve months ("TTM") returns for the SCA Industrial Growth Sector were +1.8% bolstered by the Resource Recovery & Waste Management sector, which posted a +32.4% return. The average TTM performance recorded over this same period by the broader market indices, S&P 500 and NASDAQ, were +1.0% and -3.4%, respectively.

Upcoming Industry Conferences

Analytical Instrumentation and Testing Equipment Next Generation DX Summit Microscopy & Microanalysis 2017 August 6-10, 2017 August 23-26, 2016 St. Louis, MD Washington, DC **Electronics and Components**

IPC APFX FXPN IEEE Electronic Components and Technology Conference February 12-16, 2017 San Diego, CA May 30 - June 2, 2017 Lake Buena Vista, FL

Precision Machine Products, Toolings, and Stampings

Precision Machined Products	FABTECH
Association ("PMPA") 2016	November 16-18, 2016
Annual Meeting	Las Vegas, NV
October 21-25, 2016	
Hilton Head, SC	

Metals	
North American Ferroalloys	METALCON
Conference	October 21

Conference ,	October 26-28, 201
September 19-21, 2016	Baltimore, MD
Chicago, IL	

Resource Recovery and Waste Management

Resource Recycling	WasteExpo 2017
Conference	May 8-11, 2017
August 30 - September 1, 2016	New Orleans, LA
New Orleans, LA	

Chemicals

Chemicals America	InformEx
September 7-9, 2016	May 16-18, 2017
Charleston, SC	Philadelphia, PA

Plastics and Packaging

IAPD Convention	PACK EXPO International
October 4-7, 2016	November 6-9, 2016
Phoenix, AZ	Chicago, IL

Page 10 Page 11



Selected M&A Transactions

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
06/30/16	Vulcan Steel Products, Inc.	Steel Dynamics, Inc. (Nasdaq:STLD)	\$126.0	-	5x
Description:	Steel Dynamics entered into a de supplier of threaded products.	efinitive agreement to acquire Vulca	an Steel Produc	cts, a manufactu	ırer and
06/21/16	SolarCity Corporation (Nasdaq:SCTY)	Tesla Motors, Inc. (Nasdaq:TSLA)	\$6,556.1	14.42x	-
Description:	• •	acquire SolarCity Corporation. So ses, and sells solar energy systems s.	•		
06/16/16	Dejana Truck & Utility Equipment Co., Inc.	Douglas Dynamics, Inc. (NYSE:PLOW)	\$206.0	1.42x	-
Description:	& Utility Equipment, a manufactu	definitive agreement to acquire surer and seller of high cube and dry odies for utility, municipality, commo	freight bodies,	service bodies	and utility
06/15/16	Weyerhaeuser NR Company, Liquid Packaging Board Business	Nippon Paper Industries Co., Ltd. (TSE:3863)	\$285.0	0.78x	-
Description:	• •	into an agreement to acquire the L nanufacturer of liquid board packag	. •	g Board Busine	ss from
06/14/16	The Chemours Company, Sulfur Products Division	Veolia North America, LLC	\$325.0	1.24x	-
Description:	_	efinitive agreement to acquire the S Division provides sulfuric acid produ			
06/13/16	BWAY Parent Company, Inc.	Stone Canyon Industries, LLC	\$2,400.0	-	-
Stone Canyon Industries signed a de Description: and distributor of metal and rigid plas products for packaging.					
06/13/16	Norandal USA, Inc., Flat Rolled Products Business	Gränges AB (OM:GRNG)	\$288.0	-	-
Description:	•	ng horse agreement to acquire the daluminum foil and light gauge she		ducts Business	of Norandal

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA			
06/10/16	Axiall Corporation (NYSE:AXLL)	Westlake Chemical Corp. (NYSE:WLK)	\$3,622.9	1.11x	11.14x			
Description:	•	into a definitive agreement to acqu products in the U.S. and internation	•	oration, a manu	facturer and			
06/09/16	Wayne Fueling Systems, LLC	Dover Corporation (NYSE:DOV)	\$780.0	•	-			
Description:		definitive agreement to acquire Wals, forecourt control devices, point rcial fueling industry.	-	-				
05/31/16	Vertellus Specialties, Inc.	Black Diamond Capital Management, LLC, Brightwood Capital Advisors, LLC, Black Rock Capital, Inc., BlueBay Asset Management, LLP, TPG Special Situations Partners, LLC	\$453.8	-	-			
Description:	and TPG Special Situations Partr	ent, Blackrock, BlueBay Asset Man ers signed a stalking horse agreer arer and marketer of specialty cher	nent to purcha					
05/27/16	FEI Company (Nasdaq:FEIC)	Thermo Fisher Scientific, Inc. (NYSE:TMO)	\$4,176.9	4.45x	18.91x			
Description:	Thermo Fisher Scientific signed an agreement to acquire FEI Company, a supplier of scientific instruments and related services for nanoscale applications and solutions for industry and science.							
05/24/16	American Covers, Inc.	Energizer Reliance, Inc.	\$340.0	-	-			
Description:	Energizer Reliance signed an agreement to acquire HandStands Holding Corporation, a manufacturer of car air fresheners, cleaning and conditioning products, and anti-bacterial wipes.							
05/18/16	Monsanto Company (NYSE:MON)	Bayer AG (DB:BAYN)	\$63,980.6	4.81x	17.66x			
Description:	Bayer AG made an unsolicited, no products for farmers worldwide.	on-binding proposal to acquire Mor	nsanto Compar	ny, a provider of	f agricultural			

Page 12



Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
05/18/16	Cambridge International, Inc.	Rexnord Corporation (NYSE:RXN)	\$210.0	•	-
Description:	<u>•</u>	a definitive agreement to acquire (ducts for industrial, architectural, ar			•
05/16/16	Terex Corporation, Material Handling and Port Solutions Business	Konecranes Plc (HLSE:KCR1V)	\$1,332.3	0.86x	11.95x
Description:		re the Materials Handling and Port Solutions business includes the busents and replacement parts.			
05/13/16	Great Plains Manufacturing, Incorporated	Kubota U.S.A., Inc.	\$430.0	-	-
Description:	Kubota U.S.A. entered into an agrimplements for tillage, seeding, ar	reement to acquire Great Plains Mand planting applications.	anufacturing, a	manufacturer o	of agricultural
05/12/16	The Climate Control Group, Inc.	NIBE Energy Systems, Inc.	\$364.0	1.33x	14.56x
Description:	3 , ,	o a definitive agreement to acquire ating, ventilation, and air condition			ntrol Group,
05/06/16	Air Products and Chemicals, Inc., Performance Materials Division	Evonik Industries AG (DB:EVK)	\$3,800.0	3.65x	15.77x
Description:	Products and Chemicals. The Pe	finitive agreement to acquire the Performance Materials Division manus and catalysts, polyurethane cataly	ufactures epox	y resins, printing	j ink resins,
05/02/16	Weyerhaeuser NR Company, Cellulose Fibers Business	International Paper Company (NYSE:IP)	\$2,200.0	-	-
Description:	International Paper Company enter Weyerhaeuser NR Company, a m	ered into a definitive agreement to anufacturer of cellulose fibers.	acquire the Ce	ellulose Fibers B	usiness of
04/30/16	Emerald Performance Materials, LLC, Five specialty chemical units	DyStar LP	\$245.0	-	-
Description:	Dystar agreed to acquire five Spechemical, rubber, and nitrile rubbe	cialty Chemical Units from Emeralor latex.	d Performance	Materials, a ma	anufacturer of

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
04/26/16	Kaydon Corporation	Stabilus S.A. (DB:STM)	\$339.0	2.83x	-
Description:	Stabilus S.A. entered into an agrecustom engineered, performance-	ement to acquire Kaydon Corpora -critical products.	tion, a designe	r, manufacturer	, and seller of
04/25/16	Ball Corporation, Select Metal Beverage Can Assets, Support and Functions	Ardagh Group S.A.	-	-	-
Description:	•	n agreement to acquire the Select I Corporation. The Select Metal Be	-		• •
04/25/16	The Chemours Company, Clean and Disinfect Business	Lanxess AG (XTRA:LXS)	\$230.0	2.09x	-
Description:		greement to acquire the Clean and arketer of cleaning and disinfection			
04/06/16	PCB Group, Inc.	MTS Systems Corporation (Nasdaq:MTSC)	\$580.0	-	-
Description:	·	d into a definitive purchase agreen r measuring static and dynamic pre	•	•	

Page 14 Page 15



Waluation Metrics by Sector

				Market					
Tielese	O anno anno Mana	Stock	% of 52	Cap	Enterprise	Estanta Malasta		D/E	
Ticker	Company Name	Price	Week High	(\$mm)	Value (\$mm)	LTM	Enterprise Value to: LTM LTM NTM		P/E
						Revenue	EBITDA	EBITDA	
Analytical Instrumentation and Testing Equipment ¹									
AME	Ametek Inc.	\$46.23	80.2%	\$10,790.5	\$12,622.0	3.2x	11.8x	11.8x	19.0x
CGNX	Cognex Corporation	43.10	88.8%	3,665.8	3,266.1	7.3x	25.1x	21.8x	36.8x
ESIO	Electro Scientific Industries Inc.	5.84	77.3%	183.8	126.1	0.7x	233.6x	6.7x	NM
ESE	ESCO Technologies Inc.	39.94	95.8%	1,028.1	1,088.2	1.9x	12.0x	9.9x	25.3x
HEI	HEICO Corporation	66.81	98.3%	3,952.9	4,654.5	3.6x	15.2x	13.8x	31.8x
MTD	Mettler-Toledo International Inc.	364.92	94.4%	9,765.3	10,353.9	4.3x	19.0x	16.3x	28.7x
MTSC	MTS Systems Corporation	43.84	62.9%	730.0	688.1	1.2x	10.5x	5.7x	19.0x
					Mean	2.5x	15.6x	12.3x	26.7x
Electron	nics and Components								
BELF.B	Bel Fuse Inc.	17.78	74.8%	206.4	299.2	0.5x	5.9x	NM	NM
ETN	Eaton Corporation plc	59.73	87.5%	27,356.3	35,480.3	1.7x	10.8x	10.6x	14.5x
LFUS	Littelfuse Inc.	118.19	94.9%	2,650.1	2,750.3	3.1x	14.0x	11.8x	32.8x
					Mean	1.8x	10.2x	11.2x	23.7x
Precisio	on Machine Products, Too	ling and	Stampings	S ²					
CW	Curtiss-Wright Corporation	84.25	96.0%	3,750.4	4,380.9	2.0x	11.1x	10.4x	21.6x
HDNG	Hardinge Inc.	10.06	73.3%	129.5	114.2	0.4x	6.0x	NM	48.1x
HURC	Hurco Companies Inc.	27.83	78.1%	182.9	139.1	0.6x	5.3x	NM	11.5x
KMT	Kennametal Inc.	22.11	63.9%	1,761.9	2,359.9	1.1x	9.3x	8.8x	NM
ROLL	RBC Bearings Inc.	72.50	90.9%	1,686.0	2,010.5	3.4x	13.9x	13.0x	26.7x
SHLO	_	7.29	56.2%	128.4	396.9	0.4x	7.9x	NM	NM
	Shiloh Industries Inc.	1.23	JU.Z /0	120.1	000.0	0.170			
TKR	Shilon industries inc. The Timken Company	30.66	82.7%	2,429.0	3,006.3	1.1x	7.1x	7.6x	20.0x

		Stock	% of 52	Market Cap	Enterprise				
Ticker	Company Name	Price	Week High	(\$mm)	Value (\$mm)	Enter	orise Valu	ie to:	P/E
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Metals I	Processors					rtovonao	LBITBIT	LBITOT	
ATI	Allegheny Technologies Inc.	12.75	42.0%	1,388.2	2,989.8	0.9x	NM	10.0x	NM
CAS	A. M. Castle & Co.	1.64	26.0%	52.7	317.5	0.4x	NM	NM	NM
CMC	Commercial Metals Company	16.90	91.4%	1,937.2	2,533.5	0.5x	5.9x	6.0x	13.6x
RS	Reliance Steel & Aluminum Co.	76.90	98.1%	5,562.3	7,604.3	0.9x	9.9x	9.1x	18.7x
TSX:RUS	Russel Metals Inc.	17.63	91.9%	1,087.7	1,266.0	0.6x	12.5x	10.1x	NM
SCHN	Schnitzer Steel Industries, Inc.	17.60	81.6%	464.1	663.9	0.5x	9.1x	8.9x	NM
ASX: SGM	Sims Metal Management Limited	5.83	65.4%	1,151.5	864.6	0.2x	11.7x	6.1x	NM
WOR	Worthington Industries, Inc.	42.30	100.0%	2,602.9	3,228.7	1.1x	9.1x	10.4x	19.1x
					Mean	0.6x	9.7x	8.7x	17.1x
Tube ar	nd Pipe Producers								
AKS	AK Steel Holding Corporation	4.66	84.7%	1,109.9	3,712.2	0.6x	7.5x	7.4x	NM
NWPX	Northwest Pipe Co.	10.78	52.4%	103.2	94.8	0.5x	NM	NM	NM
SSAB A	SSAB AB	49.51	936.5%	1,161.1	4,046.2	0.6x	13.3x	7.7x	NM
STLD	Steel Dynamics Inc.	24.50	90.8%	5,967.5	7,579.1	1.0x	11.1x	6.4x	NM
SYNL	Synalloy Corporation	7.66	55.5%	66.0	96.7	0.6x	17.4x	10.1x	NM
BIT:TEN	Tenaris S.A.	14.09	96.8%	17,056.8	15,681.6	2.6x	19.2x	17.5x	NM
Χ	United States Steel Corp.	16.86	78.5%	2,468.7	4,885.7	0.5x	NM	6.2x	NM
					Mean	0.9x	13.7x	9.2x	N/A

^[1] CGNX and ESIO are excluded from mean calculation of revenue and LTM EBITDA multiples, respectively.

Page 16 Page 1.

^[2] HDNG is excluded from mean calculation of P/E multiples.



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:			P/E
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Resour	ce Recovery and Waste N	⁄lanage	ment³						
ECOL	US Ecology, Inc.	45.95	86.7%	1,000.1	1,276.9	2.4x	10.4x	9.7x	36.5x
CWST	Casella Waste Systems Inc.	7.85	99.4%	323.6	836.7	1.5x	8.8x	7.3x	NM
CECE	CECO Environmental Corp.	8.74	76.2%	298.0	441.0	1.1x	8.8x	7.7x	NM
CLH	Clean Harbors, Inc.	52.11	95.5%	2,999.1	4,275.3	1.3x	8.8x	9.0x	99.7x
HCCI	Heritage-Crystal Clean, Inc	12.21	82.6%	273.1	321.1	0.9x	13.2x	9.2x	NM
RSG	Republic Services, Inc.	51.31	100.0%	17,645.5	25,175.2	2.7x	9.8x	9.3x	24.5x
WCN	Waste Connections, Inc.	72.05	97.1%	12,638.3	14,730.3	6.9x	20.7x	12.2x	NM
WM	Waste Management, Inc.	66.27	100.0%	29,441.2	38,953.2	3.0x	11.4x	10.6x	26.3x
					Mean	1.9x	10.2x	9.4x	29.1x
Diversif	ied Chemicals								
ASH	Ashland Inc.	114.77	93.3%	7,122.7	10,063.7	2.0x	13.2x	8.9x	32.7x
CBT	Cabot Corporation	45.66	90.1%	2,849.1	3,769.1	1.5x	8.5x	7.3x	NM
DOW	The Dow Chemical Company	49.71	87.1%	55,963.5	71,377.5	1.5x	7.9x	7.7x	9.5x
EMN	Eastman Chemical Co.	67.90	83.3%	10,093.9	17,111.9	1.8x	7.5x	7.7x	10.9x
DD	E. I. du Pont de Nemours and Company	64.80	85.6%	56,633.0	62,043.0	2.5x	15.1x	10.8x	27.7x
FMC	FMC Corp.	46.31	89.0%	6,194.0	8,273.2	2.4x	12.7x	11.5x	NM
OLN	Olin Corp.	24.84	93.4%	4,102.3	7,619.2	2.1x	13.4x	7.6x	NM
					Mean	2.0x	11.2x	8.8x	20.2x

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:			P/E
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Special	ty Chemicals⁴								
ALB	Albemarle Corporation	79.31	93.3%	8,906.3	12,398.6	3.4x	12.5x	13.1x	17.2x
CHMT	Chemtura Corporation	26.38	81.6%	1,760.7	2,081.7	1.2x	7.2x	7.2x	93.1x
ECL	Ecolab Inc.	118.60	96.8%	34,786.0	41,427.6	3.1x	14.3x	14.0x	35.7x
FOE	Ferro Corporation	13.38	79.9%	1,113.0	1,569.6	1.4x	10.2x	8.6x	11.1x
FUL	HB Fuller Co.	43.99	90.7%	2,212.1	2,792.8	1.3x	10.2x	9.2x	21.7x
IFF	International Flavors & Fragrances Inc.	126.07	96.0%	10,049.5	11,025.8	3.6x	15.7x	15.0x	24.9x
MTX	Minerals Technologies Inc.	56.80	82.2%	1,978.2	3,017.7	1.7x	8.5x	8.3x	18.7x
POL	PolyOne Corporation	35.24	88.8%	2,961.7	4,000.1	1.2x	10.1x	9.0x	20.1x
KWR	Quaker Chemical Corporation	89.20	93.2%	1,180.7	1,193.2	1.6x	11.5x	10.8x	22.1x
SCL	Stepan Company	59.53	94.0%	1,328.8	1,512.4	0.9x	7.7x	7.0x	16.5x
VAL	The Valspar Corporation	108.03	99.3%	8,563.7	10,503.6	2.5x	15.0x	13.4x	25.9x
					Mean	2.0x	11.2x	10.5x	21.4x
Industri	al Gases								
APD	Air Products and Chemicals, Inc.	142.04	93.3%	30,692.2	36,320.7	3.8x	11.6x	10.7x	21.9x
PX	Praxair Inc.	112.39	93.6%	32,060.9	41,779.9	4.0x	11.8x	11.8x	21.8x
					Mean	3.9x	11.7x	11.2x	21.8x

^[3] CLH is excluded from mean calculation of P/E multiples; WCN is excluded from mean calculations of revenue and LTM EBITDA multiples.
[4] CHMT is excluded from mean calculation of P/E multiples.

Page 19 Page 18



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:		P/E	
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Paper a	nd Corrugated Packaging) ⁵							
GPK	Graphic Packaging Holding Company	12.54	82.1%	4,038.0	6,263.4	1.5x	8.5x	7.8x	17.7x
GEF	Greif, Inc.	37.27	91.1%	2,165.9	3,336.8	1.0x	8.0x	7.4x	43.2x
IP	International Paper Company	42.38	85.6%	17,425.6	31,950.6	1.5x	8.6x	8.8x	18.4x
PKG	Packaging Corporation of America	66.93	90.9%	6,236.9	8,392.9	1.5x	7.4x	7.8x	14.4x
SON	Sonoco Products Co.	49.66	100.0%	5,003.6	6,005.8	1.2x	9.3x	8.9x	22.7x
WRK	WestRock Company	38.87	58.5%	9,728.5	15,891.9	1.2x	7.0x	6.9x	NM
					Mean	1.3x	8.1x	7.9x	18.3x
Plastics	/Films ⁶								

Plastics/Films ⁶										
SHLM	A. Schulman, Inc.	24.42	55.4%	713.0	1,781.5	0.7x	7.8x	6.6x	17.0x	
ATR	AptarGroup, Inc.	79.13	98.5%	4,997.5	5,519.0	2.4x	12.0x	10.6x	25.9x	
ITP	Intertape Polymer Group Inc.	16.24	96.9%	951.7	1,109.8	1.4x	10.6x	9.0x	18.0x	
MYE	Myers Industries Inc.	14.40	75.0%	426.5	639.4	1.1x	9.8x	8.4x	53.8x	
LSE:RPC	RPC Group Plc	10.42	90.6%	3,264.9	4,295.7	2.0x	14.3x	8.8x	40.6x	
TG	Tredegar Corp.	16.12	66.8%	526.4	593.3	0.7x	7.2x	6.9x	NM	
					Mean	1.4x	10.3x	8.4x	20.3x	

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:		P/E	
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Flexible	Packaging								
AEPI	AEP Industries Inc.	80.46	84.8%	411.5	588.9	0.5x	5.4x	NM	10.6x
BMS	Bemis Company, Inc.	51.49	95.0%	4,875.5	6,282.2	1.6x	10.8x	10.2x	20.8x
CCL.B	CCL Industries Inc.	173.22	90.2%	6,024.4	6,573.5	2.7x	13.0x	10.7x	0.0x
LABL	Multi-Color Corp.	63.40	79.0%	1,066.3	1,556.5	1.8x	10.5x	9.6x	22.5x
SEE	Sealed Air Corporation	45.97	82.3%	9,062.5	13,441.5	2.0x	12.6x	11.3x	28.4x
WPK	Winpak Ltd.	36.57	93.2%	2,377.2	2,224.2	2.7x	11.4x	11.3x	22.5x
					Mean	1.9x	10.6x	10.6x	17.5x
OVERA	LL INDUSTRIAL GROW	Mean	1.8x	10.9x	9.8x	21.5x			

Page 20 Page 21

^[5] GEF is excluded from mean calculation of P/E multiples.[6] MYE and LSE:RPC are excluded from mean calculation of P/E multiples.





Notes

- Sources: Capital IQ, Bloomberg, Federal Reserve, Institute for Supply Management, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.
- Any public companies chosen for the "SCA Industrial Growth Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

For further information regarding our Industrial Growth Services, please contact: Edward R. Casas, Senior Managing Director, ecasas@soliccapital.com
Matt Caine, Managing Director, mcaine@soliccapital.com

To view all of quarterly industry reports or to make changes to your subscription(s), please go to www.soliccapital.com/SOLIConnect

SCA gathers its data from sources it considers reliable. However, it does not guarantee the accuracy or completeness of the information provided within this publication. Any opinions presented reflect the current judgment of the authors and are subject to change. SCA makes no warranties, expressed or implied, regarding the accuracy of this information or any opinions expressed by the authors. (Officers, directors and employees of SOLIC and its subsidiaries may have positions in the securities of the companies discussed.) This publication does not constitute a recommendation with respect to the securities of any company discussed herein, and it should not be construed as such. SCA or its affiliates may from time to time provide investment banking or related services to these companies. Like all SCA employees, the authors of this publication receive compensation that is affected by overall firm profitability.

©2016 SOLIC Capital Advisors, LLC. All rights reserved.

Investment banking, private placement, merger, acquisition and divestiture services offered through SOLIC Capital, LLC. Member FINRA/SIPC. SOLIC Capital Management, LLC is an SEC Registered Investment Adviser.

SOLIC is not a certified public accounting firm and does not provide audit, attest, or public accounting services.

About SOLIC

LEADERSHIP TEAM

Edward R. Casas Managing Partner and Senior Managing Director

Neil F. LuriaSenior Managing Director

Gregory F. Hagood Senior Managing Director President of SOLIC Capital, LLC

Robert E. Annas Senior Managing Director

Kim J. Brady Senior Managing Director

Matthew M. Caine Managing Director

George N. Koutsonicolis
Managing Director

Raoul Nowitz
Managing Director

Matthew E. Rubin Managing Director SOLIC Capital Advisors, LLC ("SCA") is a leading specialty investment bank providing merger & acquisition, restructuring, capital placement and valuation advisory services to companies, lenders, institutional investors, the legal community and other creditor constituencies. SCA is a subsidiary of SOLIC Holdings, LLC which includes: SOLIC Capital Advisors (financial advisory), SOLIC Capital Partners (principal investing), SOLIC Capital, LLC (FINRA registered Broker/Dealer), and SOLIC Capital Management (asset management services).







Page 22 Page 23

