## **INDUSTRIAL GROWTH**



**Quarterly Update Third Quarter 2021** 



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RESTRUCTURING • INVESTMENT BANKING • DISTRESSED ASSET SUPPORT SERVICES

#### KEY HIGHLIGHTS

# INDUSTRIAL GROWTH THIRD QUARTER 2021 KEY HIGHLIGHTS

We are pleased to share with you SOLIC Capital Advisors' *SOLIConnect* Industrial Growth report, which contains news, statistics, and key trends for industrial sectors that we actively cover for our corporate clients, institutional capital sources, legal and accounting professionals, and other interested groups. These sectors are: (i) Analytical Instrumentation and Testing Equipment, (ii) Electronics and Components, (iii) Precision Machine Products, Tooling and Stampings, (iv) Metals, (v) Resource Recovery and Waste Management, (vi) Chemicals and (vii) Plastic and Packaging companies.

**Q3 2021 Equity Capital Market Returns:** The SOLIC Industrial Sector Growth Index ("SISG Index") decreased 2.3% as compared to the broader S&P (+6.6%) and NASDAQ (+1.5%) indices over the same period, and experienced positive results across three of the seven subsectors:

- SISG Metals subsector performance: -8.7%
- SISG Electronics & Components subsector performance: +2.3%
- SISG Plastics & Packaging subsector performance: -6.4%
- SISG Chemicals subsector performance: -5.3%
- SISG Analytical Instrumentation & Testing Equipment subsector performance: -4.9%
- SISG Precision Machine Products subsector performance: +0.1%
- SISG Resource & Recovery subsector performance: +6.4%

The Industrial sector's capital markets performance relative to the previous quarter was due to spikes in certain commodities prices and ongoing supply chain constraints, adversely impacting margins in certain subsectors.

**Q3 2021 M&A Activity:** 134 industrial sector transactions closed in Q3 2021, a 35% increase from the transaction volume in Q2 2021 (n = 99) and an 89% increase from Q4 2020 (n = 71). Notable deals included:

- Standard Industries Holdings Inc.'s acquisition of W.R. Grace & Company for \$6.7B (3.77x Revenue multiple / 24.54x EBITDA multiple)
- SmartRent's (NYS: SMRT) reverse merger with Fifth Wall Acquisition I for \$2.2B (multiples undisclosed)
- Stanley Black & Decker's (NYS: SWK) acquisition of MTD Products for \$1.6B (multiples undisclosed; represents the purchase of 80% of MTD not already owned by SWK)
- NewHold Investment Corp.'s (NAS: NHIC) \$1.7B acquisition of Evolv Technology (NAS: EVLV) (multiples undisclosed)

**Q3 2021 Industrial Sector Key Indices:** The industrial manufacturing sector of the U.S. economy continues to recover from the COVID-19 virus impact on the global economy as reflected in the performance of certain key indicators:

- Purchasing Managers' Index (PMI) increased to 61.1 in September from 60.6 in June, and a decline relative to March (its highest since the 69.9 PMI reported in December 1983)
- U.S. Industrial Production Index (IPI) increased to 100.9 in September from 99.9 in June and 98.3 in March

We welcome your comments and hope you find our SOLIConnect report informative.



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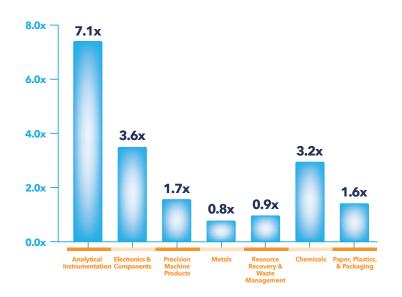


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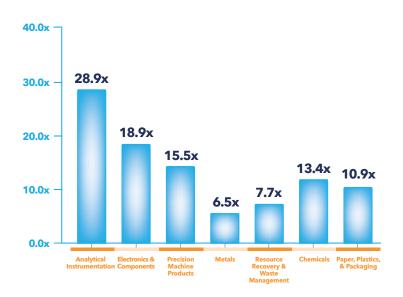
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#### MARKET OVERVIEW

#### **Enterprise Value to Revenue**



#### **Enterprise Value to EBITDA**



# **Industrial Growth Sectors: Total Enterprise Value / Revenue**



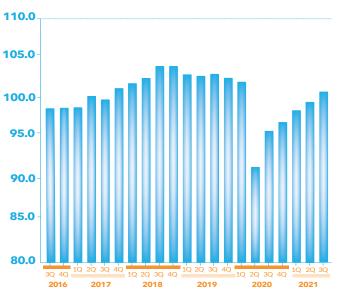
# Industrial Growth Sectors: Total Enterprise Value / EBITDA



<sup>\*</sup>Please see pages 7—10 for the public companies chosen for the "SOLIC Industrial Sector Growth Index ("SISG Index")" and additional information in the "Notes" section at the end of this report.

#### MARKET OVERVIEW

# Federal Reserve Industrial Production Index



NOTE: Include only last 5 years (by quarter) for both of these graphs

# Institute for Supply Management Purchasing Managers' Index



# SOLIC Industrial Sector Growth Index ("SISG Index")



# **SOLIC Industrial Sector Growth Index ("SISG Index") - Detailed**



\*Please see pages 7—10 for the public companies chosen for the "SOLIC Industrial Sector Growth Index ("SISG Index")" and additional information in the "Notes" section at the end of this report.

## SELECTED M&A TRANSACTIONS

 FI	N	т	F	R	P	R	IS	F'	V	41	ı	J	F	_

DATE	TARGET	BUYER	(\$ MM)	TO LTM REVENUE	TO LTM EBITDA
09/22/2021	W. R. Grace & Company	Standard Industries	\$6,688.0	3.8x	24.5x
08/24/2021	SmartRent (NYS: SMRT)	Fifth Wall Acquisition I	\$2,200.0	na	na
08/17/2021	MTD Products	Stanley Black & Decker (NYS: SWK)	\$2,000.0	na	na
07/19/2021	Evolv Technology (NAS: EVLV)	NewHold Investment Corporation	\$1,700.0	na	na
09/30/2021	Velo3D (NYS: VLD)	Jaws Spitfire Acquisition	\$1,600.0	na	na
08/18/2021	AEye (NAS: LIDR)	CF Finance Acquisition III	\$1,520.0	na	na
08/19/2021	Doosan Infracore International (KRX: 042670)	Hyundai Heavy Industries Group (KRX: 267250)	\$1,409.3	0.3x	2.5x
09/29/2021	Chryso Group	Saint-Gobain (PAR: SGO)	\$1,202.1	na	na
09/24/2021	Sarcos (NAS: STRC)	Rotor Acquisition	\$1,200.0	na	na
07/14/2021	Enovix (NAS: ENVX)	Rodgers Silicon Valley Acquisition	\$1,128.0	na	na
08/01/2021	PQ Group Holdings (Performance Chemicals Business)	Cerberus Capital Management, Koch Minerals	\$1,100.0	na	na
09/01/2021	Orbcomm	GI Partners	\$1,070.4	4.3x	41.6x
08/03/2021	Emerald Performance Materials	LANXESS Deutschland (ETR: LXS)	\$1,040.0	na	na
09/20/2021	Gateway Plastics	Silgan Holdings (NAS: SLGN)	\$485.0	3.2x	10.5x
09/01/2021	Aristech Surfaces	Trinseo (NYS: TSE)	\$445.0	2.5x	na

## SELECTED M&A TRANSACTIONS

— F	N	IΤ	F	R	Р	RI	IS	F١	V	Α	П	U	F	_

DATE	TARGET	BUYER	(\$ MM)	TO LTM REVENUE	TO LTM EBITDA
07/01/2021	Bacharach	MSA Safety (NYS: MSA)	\$337.0	4.8x	na
07/01/2021	Americraft Carton	Graphic Packaging (NYS: GPK)	\$280.0	1.4x	9.3x
09/30/2021	Unicep (Washington)	Silgan Holdings (NAS: SLGN)	\$237.0	5.3x	13.0x
07/01/2021	Aurora Innovations	Hydrofarm (NAS: HYFM)	\$182.0	na	na
08/31/2021	ATI Industrial Automation	Novanta (NAS: NOVT)	\$172.0	2.5x	na

High	\$6,688.0	5.3x	24.5x
Low	\$172.0	0.3x	2.5x
Mean	\$1,299.8	3.1x	12.0x

Notes: Calculations of high, low and mean EV/Revenue multiples exclude those below 0x or greater than 10x Calculations of high, low and mean EV/EBITDA multiples exclude those below 0x or greater than 25x

## **ANALYTICAL INSTRUMENTATION AND TESTING EQUIPMENT**

COMPANY/TICKER <sup>[1]</sup>		STOCK PRICE	% OF 52 WEEK HIGH	MARKET CAP (\$ MM)	ENTERPRISE VALUE (\$ MM)	ENTEF LTM REVENUE	RPRISE VAL LTM EBITDA	UE TO NTM EBITDA	P/E
AMETEK	AME	\$124.01	88.5%	\$28,671.8	\$31,427.3	6.4x	21.9x	18.1x	32.9x
Cognex	CGNX	\$80.22	78.8%	\$14,175.4	\$13,791.9	14.0x	38.1x	30.6x	47.2x
ESCO Technologies	ESE	\$77.00	66.5%	\$2,006.7	\$2,002.8	2.8x	24.2x	12.4x	95.1x
HEICO	HEI.A	\$118.43	86.3%	\$16,762.4	\$17,137.3	9.6x	37.2x	28.8x	58.1x
Mettler-Toledo International	MTD	\$1,377.36	84.7%	\$31,840.3	\$33,353.1	9.6x	32.3x	29.4x	46.2x
[1] CGNX excluded from mean calculation of multiple	of all multiples;	ESE and HEI.A exclu	ded from mean	calculation of P/E	Mean	7.1x	28.9x	22.2x	39.5x

#### **ELECTRONICS AND COMPONENTS**

COMPANY / TICKER [2]		STOCK PRICE	% OF 52 WEEK HIGH	MARKET CAP (\$ MM)	ENTERPRISE VALUE (\$ MM)	ENTER LTM REVENUE	RPRISE VAL LTM EBITDA	UE TO  NTM EBITDA	P/E
COMPANT/ HEREK		TRICE	THOTT	(ψ (Ψ (Ψ ())	(ψ ΙνΙΙνΙ)	REVENOE	LBITDA	LBITDA	172
Amphenol	АРН	\$73.23	94.3%	\$43,805.1	\$47,861.6	4.9x	21.3x	17.4x	32.5x
Acuity Brands	AYI	\$173.37	89.1%	\$6,190.7	\$6,160.2	1.8x	12.6x	10.4x	23.0x
Bel Fuse	BELFA	\$14.50	65.9%	\$158.8	\$216.6	0.4x	8.0x	5.9x	8.0x
Eaton	ETN	\$149.31	87.2%	\$59,542.5	\$71,512.5	3.7x	22.1x	17.2x	31.8x
Littelfuse	LFUS	\$273.27	94.2%	\$6,727.1	\$6,790.9	3.8x	19.5x	13.5x	26.6x
2] BELFA excluded from mean calculation	on of all multiples				Mean	3.6x	18.9x	14.6x	28.5x

## PRECISION MACHINE PRODUCTS, TOOLING AND STAMPINGS

			% OF 52		ENTERPRISE	ENTER	UE TO		
COMPANY/TICKER <sup>[3]</sup>		STOCK PRICE	WEEK HIGH	MARKET CAP (\$ MM)	VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
Curtiss-Wright	CW	\$126.18	94.6%	\$5,158.7	\$6,145.9	<b>2.5</b> x	13.0x	nm	21.8x
Hurco Companies	HURC	\$32.26	83.1%	\$213.0	\$144.0	0.7x	25.3x	nm	201.6x
Kennametal	KMT	\$34.23	79.5%	\$2,869.9	\$3,406.0	1.8x	14.3x	8.8x	52.7x
RBC Bearings	ROLL	\$212.20	84.7%	\$6,126.4	\$5,875.8	9.7x	40.1x	33.7x	57.4x
The Timken Company	TKR	\$65.42	70.8%	\$4,988.8	\$6,370.6	1.6x	9.1x	7.3x	14.0x
3] ROLL excluded from mean calculation	n of all multiples				Mean	1.7x	15.5x	8.1x	17.9x

#### **METALS PROCESSORS**

			% OF 52		ENTERPRISE	ENTER			
COMPANY/TICKER		STOCK PRICE	WEEK HIGH	MARKET CAP (\$ MM)	VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
Allegheny Technologies	ATI	\$16.63	66.4%	\$2,116.1	\$3,398.2	1.3x	nm	8.7x	nm
Commercial Metals	СМС	\$30.46	83.5%	\$3,673.1	\$4,307.0	0.7x	6.6x	5.5x	11.3x
Reliance Steel & Aluminum	RS	\$142.42	78.6%	\$9,041.3	\$10,177.6	1.0x	6.9x	7.5x	11.2x
Russel Metals	TSX:RUS	\$23.81	79.5%	\$1,492.6	\$1,677.5	0.7x	5.9x	8.2x	9.2x
Schnitzer Steel Industries	SCHN	\$43.81	73.8%	\$1,205.8	\$1,482.7	0.6x	6.4x	5.0x	10.0x
Sims Metal Management	ASX:SGM	\$9.57	69.2%	\$1,927.8	\$2,139.8	0.5x	5.7x	4.2x	11.4x
Worthington Industries	WOR	\$52.70	69.8%	\$2,658.1	\$3,214.0	0.9x	7.4x	8.0x	11.6x
					Mean	0.8x	6.5x	6.7x	10.8x

#### **TUBE AND PIPE PRODUCERS**

					ENTERPRISE	ENTER			
COMPANY/TICKER <sup>[4]</sup>		STOCK PRICE	% OF 52 WEEK HIGH	MARKET CAP (\$ MM)	VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
								ı	
<b>Northwest Pipe Company</b>	NWPX	\$23.70	62.2%	\$233.9	\$243.8	0.8x	10.5x	nm	14.0x
Steel Dynamics	STLD	\$58.48	78.6%	\$11,936.6	\$13,943.1	1.1x	6.2x	4.1x	8.7x
Synalloy	SYNL	\$10.99	91.8%	\$101.9	\$193.9	0.7x	nm	nm	nm
Tenaris	MIL:TEN	\$10.55	86.9%	\$12,449.8	\$12,298.0	2.5x	11.2x	9.4x	26.4x
United States Steel	х	\$21.97	71.9%	\$5,934.7	\$10,464.7	0.8x	5.8x	3.1x	6.3x
4] MIL:TEN excluded from mean calculati	on of all multiple	es			Mean	0.9x	7.7x	5.6x	13.8x

#### RESOURCE RECOVERY AND WASTE MANAGEMENT

			% OF 52		ENTERPRISE	ENTER			
COMPANY / TICKER [5]		STOCK PRICE	WEEK	MARKET CAP (\$ MM)	VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
Casella Waste Systems	CWST	\$75.94	93.8%	\$3,902.3	\$4,343.4	5.4x	25.6x	19.9x	40.0x
<b>CECO Environmental</b>	CECE	\$7.04	74.3%	\$251.8	\$298.8	1.0x	15.4x	8.4x	88.0x
Clean Harbors	CLH	\$103.87	97.2%	\$5,650.8	\$6,675.9	2.0x	11.2x	10.0x	31.3x
Heritage-Crystal Clean	нссі	\$28.98	83.0%	\$701.7	\$713.1	1.7x	10.2x	9.0x	20.3x
Republic Services	RSG	\$120.06	95.1%	\$38,222.9	\$47,404.9	4.5x	17.0x	13.4x	34.3x
US Ecology	ECOL	\$32.35	70.8%	\$1,019.4	\$1,765.6	1.9x	137.3x	9.2x	nm
Waste Connections	WCN	\$125.93	94.3%	\$32,807.0	\$37,030.4	6.5x	21.6x	18.0x	<b>52.7</b> x
Waste Management	WM	\$149.36	95.3%	\$62,895.3	\$75,993.3	4.6x	17.8x	14.1x	39.6x
5] CECE and WCN excluded from mean		multiples; CWST and	d ECOL exclude	d	Mean	3.3x	14.0x	11.6x	33.1x

#### **DIVERSIFIED CHEMICALS**

		% OF 52		ENTERPRISE	ENTER				
COMPANY/TICKER <sup>[6]</sup>		STOCK PRICE	WEEK HIGH	MARKET CAP (\$ MM)	VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
	ı								
Ashland Global Holdings	ASH	\$89.12	92.9%	\$5,412.6	\$6,971.6	2.9x	14.0x	10.8x	28.7x
Cabot	СВТ	\$50.12	76.8%	\$2,843.0	\$3,965.0	1.3x	8.7x	6.0x	nm
Dow Incorporation	DOW	\$57.56	80.6%	\$42,926.6	\$57,577.6	1.2x	<b>7.2</b> x	5.8x	10.6x
Eastman Chemical Company	EMN	\$100.74	77.2%	\$13,678.8	\$18,701.8	2.0x	15.2x	8.2x	43.1x
FMC	FMC	\$91.56	74.0%	\$11,783.7	\$14,895.2	3.2x	16.4x	10.4x	20.6x
LyondellBasell Industries Holdings	LYB	\$93.85	79.5%	\$31,394.3	\$45,544.3	1.3x	7.9x	5.5x	7.7x
Olin	OLN	\$48.25	92.8%	\$7,742.3	\$11,229.1	1.6x	14.5x	5.0x	nm
[6] EMN excluded from mean calculation of	of P/E multiple				Mean	1.9x	12.0x	7.4x	16.9x

## **SPECIALTY CHEMICALS**

		% OF 52		ENTERPRISE	ENTERPRISE VALUE TO				
COMPANY/TICKER <sup>[7]</sup>		STOCK PRICE	WEEK HIGH	MARKET CAP (\$ MM)	VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
Albemarle	ALB	\$218.97	86.5%	\$25,608.5	\$27,029.6	8.4x	23.3x	25.0x	35.2x
Avient	AVNT	\$46.35	85.5%	\$4,231.6	\$5,592.3	1.3x	11.5x	8.8x	19.1x
<b>DuPont de Nemours</b>	DD	\$67.99	77.9%	\$35,562.6	\$42,814.6	2.3x	7.2x	9.4x	31.2x
Ecolab	ECL	\$208.62	90.2%	\$59,683.5	\$65,427.7	5.4x	26.7x	20.4x	57.3x
Ferro	FOE	\$20.34	92.5%	\$1,682.2	\$1,919.0	1.8x	14.1x	8.9x	33.3x
H.B. Fuller	FUL	\$64.56	91.5%	\$3,392.9	\$4,989.3	1.6x	12.9x	9.7x	23.0x
Huntsman	HUN	\$29.59	91.5%	\$6,566.9	\$8,222.9	1.2x	7.0x	6.3x	10.3x
International Flavors & Fragrances	IFF	\$133.72	85.1%	\$34,035.0	\$46,007.0	5.7x	41.3x	16.3x	106.1x
Minerals Technologies	МТХ	\$69.84	78.8%	\$2,346.1	\$2,912.2	1.7x	9.4x	7.5x	16.8x
PPG Industries	PPG	\$143.01	78.2%	\$33,944.4	\$40,895.4	2.6x	15.5x	12.8x	22.4x
Quaker Chemical	KWR	\$237.72	78.7%	\$4,250.0	\$5,025.9	3.1x	18.4x	15.8x	28.7x
Stepan	SCL	\$112.94	81.1%	\$2,537.3	\$2,709.0	1.3x	9.3x	8.5x	17.9x
7] ALB and ECL excluded from mean calc Revenue and EBITDA multiples; DD, FOE					Mean	1.9x	11.7x	10.4x	19.7x

venue and EBTDA multiples; DD, FOE and IFF excluded from mean calculation of P/E multiple	

#### **INDUSTRIAL GASES**

COMPANY/TICKER		STOCK PRICE	% OF 52 WEEK HIGH	MARKET CAP (\$ MM)	ENTERPRISE VALUE (\$ MM)	ENTER LTM REVENUE	RPRISE VAL LTM EBITDA	UE TO NTM EBITDA	P/E
Air Products and Chemicals	APD	\$256.11	78.1%	\$56,693.7	\$58,952.0	6.0x	15.3x	13.3x	29.1x
Linde	LIN	\$293.38	92.5%	\$151,504.8	\$165,310.8	5.7x	17.7x	15.3x	47.1x
					Mean	5.9x	16.5x	14.3x	38.1x

#### PAPER AND CORRUGATED PACKAGING

					ENTERPRISE VALUE TO				
COMPANY/TICKER <sup>[8]</sup>		STOCK PRICE	% OF 52 WEEK HIGH	MARKET CAP (\$ MM)	ENTERPRISE VALUE (\$ MM)	LTM REVENUE	LTM EBITDA	NTM EBITDA	P/E
Graphic Packaging	GPK	\$19.04	91.2%	\$5,846.2	\$9,519.2	1.4x	16.5x	6.7x	24.4x
Greif	GEF	\$64.60	93.9%	\$3,141.3	\$5,676.2	1.1x	7.5x	7.0x	11.7x
International Paper	IP	\$52.95	85.7%	\$21,855.5	\$30,069.5	1.4x	10.5x	7.0x	19.5x
Packaging Corporation of America	PKG	\$137.44	87.8%	\$13,055.7	\$14,717.9	2.1x	10.9x	8.7x	20.6x
Sonoco	SON	\$59.58	85.3%	\$5,858.2	\$7,441.2	1.4x	207.6x	9.1x	nm
WestRock	WRK	\$49.83	80.3%	\$13,304.9	\$21,449.8	1.2x	15.2x	5.9x	nm
[8] SON excluded from mean calculation of	Mean	1.4x	12.1x	7.4x	19.0x				

#### **PLASTICS/FILMS**

COMPANY (TICKED <sup>(0)</sup>		STOCK	% OF 52 WEEK	MARKET CAP	ENTERPRISE VALUE	LTM	RPRISE VAL	NTM	D/E
COMPANY / TICKER [9]		PRICE	HIGH	(\$ MM)	(\$ MM)	REVENUE	EBITDA	EBITDA	P/E
AptarGroup	ATR	\$119.35	75.1%	\$7,872.3	\$8,746.1	2.8x	14.7x	12.8x	31.5x
Berry Global	BERY	\$60.88	85.9%	\$8,237.1	\$17,607.1	1.3x	8.4x	7.7x	11.9x
Intertape Polymer Group	ITP	\$21.60	79.5%	\$1,275.6	\$1,853.8	1.3x	9.7x	6.8x	16.9x
Myers Industries	MYE	\$19.57	81.6%	\$707.9	\$785.0	1.2x	12.1x	8.6x	23.6x
Tredegar	TG	\$12.18	51.4%	\$410.8	\$525.5	0.7x	9.4x	nm	21.0x
9] ATR excluded from mean calculation of		Mean	1.1x	9.9x	7.7x	18.3x			

#### **FLEXIBLE PACKAGING**

COMPANY/TICKER <sup>[10]</sup>		STOCK PRICE	% OF 52 WEEK HIGH	MARKET CAP (\$ MM)	ENTERPRISE VALUE (\$ MM)	ENTEF LTM REVENUE	RPRISE VAL LTM EBITDA	UE TO NTM EBITDA	P/E
Braemar Shipping Services	BMS	\$3.41	74.4%	\$109.1	\$147.8	1.0x	7.8x	6.9x	13.2x
CCL Industries	CCL.B	\$51.43	85.5%	\$9,231.4	\$10,249.4	2.4x	11.1x	10.4x	19.8x
Sealed Air	SEE	\$54.79	88.3%	\$8,212.6	\$11,747.1	2.3x	12.9x	9.8x	17.6x
Winpak	WPK	\$32.10	88.7%	\$2,086.8	\$1,608.8	1.8x	8.2x	7.8x	19.5x
[10] BMS excluded from mean calculation		Mean	2.2x	10.7x	9.4x	18.9x			

Mean 2.6x 13.7x 10.4x 22.9x

**OVERALL INDUSTRIAL GROWTH SECTOR** 

#### REPRESENTATIVE ENGAGEMENTS\*









Sell Side Advisor





has been acquired by



Financial Advisor

# has acquired an interest in

Sell Side Advisor

## FINANCIAL SERVICES

\$100,000,000 Capital Placement



Placement Agent and Financial Advisor \$750,000,000 Assets under Management

SageCrest II, LLC

Fiduciary Oversight

\$4,500,000,000 of Assets



Financial Advisor to Bankruptcy Trustee Chapter 11 Reorganization \$5,000,000,000 Pre-Filing Secured Indebtedness



Financial Advisor and Chief Restructuring Officer

#### REAL ESTATE AND INFRASTRUCTURE

\$118,000,000
Sale of senior notes
secured by
property located at
610 Lexington Avenue
New York

**610 LEX** 

Financial Advisor

\$212,320,000 Debt Restructuring



The Westland Project Albuquerque, New Mexico

Financial Advisor

\$87,000,000 Debt Restructuring for the Illinois Tollway Oasis Project



Financial Advisor

\$357,000,000



has been acquired by



Regus, PLC Sell Side Advisor

#### **ENERGY**

\$40,000,000,000

Energy Future Holdings

Financial Advisor

Pre Restructuring Invested Capital of Over \$800,000,000



Financial and Restructuring Advisor in Connection with Chapter 11 Bankruptcy \$240,600,000 Restructured Debt



Restructuring Advisor

\$13,100,000



has consummated an Institutional Private Placement of Series A Senior Preferred Units \$13,100,000 with Term Loan and Revolving Credit Facilities \$30,000,000

Financial Advisor

INDUSTRIAL AND OUTSOURCING SERVICES

#### Hancock Park Associates

has made a strategic investment in



Project Time & Cost, Inc.

Financial Advisor to Project Time & Cost, Inc.

\*Includes transactions led by the team of SOLIC professionals at predecessor firms

#### Tensar.

has completed a capital restructuring of \$280,000,000

of senior debt and

**\$100,000,000** of subordinated debt

Financial Advisor



has been acquired by



Sell Side Advisor

Heartland Automotive Holdings, Inc. Heartland Automotive Services America's Largest Jiffy Lube Franchisee

Capital Restructuring 2008: \$289,800,000 2015: \$259,400,000 Sale to Wynnchurch Capital 2018: \$250,000,000



#### NOTES

#### **SOURCES**

PitchBook, Bloomberg, Federal Reserve, Institute for Supply Management, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.

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**Gregory F. Hagood**Head of Investment Banking
Senior Managing Director

**Robert E. Annas** Senior Managing Director

Matthew E. Rubin Senior Managing Director

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